

Review of Past Grant Activity: # Applications 2009-2023



Fiscal Year	# Applications	# Awarded	Pending	% # Success Not Incl. Pending	Average #/ Month
2008-2009 (part-time, Feb-Sep)	19	11	0	58%	2.4
2009-2010 (part time)	15	7	0	47%	1.3
2010-2011 (Veterans Park)	14	7	0	50%	1.2
2011-2012	28	14	0	50%	2.3
2012-2013	20	13	0	65%	1.7
2013-2014	37	21	0	57%	3.1
2014-2015	30	12	0	40%	2.5
2015-2016	32	19	2	63%	2.7
2016-2017	20	11	3	65%	1.7
2017-2018	32	23	0	72%	2.7
2018-2019	34	16.5	1	50%	2.8
2019-2020	32	17	0	53%	2.7
2020-2021	27.5	11.8	0	43%	2.3
2021-2022 (Eco Devo added)	22.0	19.5	0	89%	1.8
2022-2023	12.0	0.5	7.5	11%	1.5
Total	374.5	203.25	13.5	56%	2.2

According to Google: "What is a good grant writing success rate?... (People are) often surprised to learn that on average, one in every 10 grant proposals is accepted. That's an average grant writing success rate. That means many grant writers have a lower grant writing success rate and many have a higher one." (www.professionalgrantwriter.org/learn-rejected-grant-proposal)

Review of Past Grant Activity: Funding 2009-2023



Fiscal Year	\$\$ Requested	\$\$ Awarded	% \$ Success	Average \$\$/Month	# Months
2008-2009 (part-time, Feb-Sep)	\$666,713	\$70,182	11%	\$8,773	8
2009-2010 (part time)	\$962,743	\$433,110	45%	\$36,093	12
2010-2011 (Veterans Park)	\$2,970,560	\$269,063	9%	\$22,422	12
2011-2012	\$4,856,327	\$453,414	9%	\$37,785	12
2012-2013	\$1,726,124	\$1,100,940	64%	\$91,745	12
2013-2014	\$4,617,534	\$3,884,813*	84%	\$323,734	12
2014-2015	\$1,835,805	\$152,963	8%	\$12,747	12
2015-2016	\$722,384	\$763,924	106%	\$63,660	12
2016-2017	\$6,166,973	\$171,148	3%	\$14,262	12
2017-2018	\$3,094,294	\$240,766	8%	\$20,064	12
2018-2019	\$105,035,060	\$187,300	0.2%	\$15,608	12
2019-2020	\$1,488,931	\$3,489,689*	234.4%	\$290,807	12
2020-2021	\$2,222,719	\$1,478,616	66.5%	\$123,218	12
2021-2022 (Eco Devo added)	\$9,037,889	\$6,273,480	69.4%	\$522,790	12
2022-2023	\$1,020,248	\$1,127,945	110.6%	\$140,993	8
Total	\$146,425,405	\$20,098,603	14%	\$116,852	172
Total - withdrawn awards *	\$146,425,405	\$15,479,041	11%	\$89,994	172

^{*} The CAMPO Award of \$3.4M for the SH95 project in FY2013-14 was returned due to issues related to costs and utilities. The USDA Grant of \$1.9M was withdrawn in 2020 because funds became available through TXDOT/State of TX.

Review of Past Grant Activity: Dept's & Partners 2009-2023



City Department/Partner	# Awards	\$ Total Funding
Public Works*	24	\$6,391,345
Police Department and Police Association	26	\$454,712
Public Library	48	\$354,784
Parks and Recreation Department	8	\$202,738
Cultural District (NEA for \$50K)	20	\$109,176
Municipal Court	3	\$45,340
Smithville Volunteer Fire Department	14	\$233,729
Partner: Workforce Training Center (SWTC) **	3	\$1,300,000
Partner: Bastrop County Long Term Recovery Team	4	\$855,495
Partner: Bastrop County HHW Facility	4	\$117,501
Partner: Smithville Area Chamber of Commerce	8	\$77,500

^{*}Two awards (CAMPO for \$H95 sidewalks at \$3.4M and USDA for Utilifies at \$1.2M) were awarded but had to be withdrawn. The awards are included in numbers to reflect that we did receive approval, but the funding is not reflected in the total funds.

^{**} This figure accounts for the three grants that are managed through the City as a fiscal sponsor for the SWTC. In total, the Director of Economic Development has assisted with 8 grants applications (1 still pending) totaling over \$7M for the operations of the Workforce Training Center. The Good Jobs Challenge Grant alone brings in over \$5M in resources to the tir-county area. Workforce Solutions: Rural Capital Area oversees this grant program and manages the entire project, which in total is over \$12M. SWTC is the lead on many other funding programs, and works in partnership with the City to ensure successful programming for our regional community.

Review of Past Grant Activity: Selected Funders 2009-2023



Selected Grant Funders	# Awards	\$ Total Funding
Texas Department of Transportation (TXDOT)	9	\$4,246,650
St. David's Foundation (SDF)	10	\$777,750
CAPCOG Juvenile Justice Grants	9	\$229,542
CAPCOG Solid Waste Grants	9	\$228,866
Union Pacific Foundation (UPF)	22	\$173,000
Lower Colorado River Authority (LCRA)	12	\$172,837
Bastrop County (Annual Nonprofit program)	14	\$127,500
Bullet Proof Vest/Bullet Resistant Shield	9	\$102,88
Born Again Emporium (BAE)	9	\$72,340
Texas State Libraries & Archive Commission (TSLAC)	4	\$62,300
Texas Commission on the Arts (TCA)	21	\$51,176

Review of Grant Activity: Langford Grants



- TX Dept of Housing/Community Affairs HOME Grant
- American Rescue Plan Act (ARPA)
- Community Development Block Grant (CDBG)
 - General Land Office (GLO)
 - Disaster Relief (DR)
 - Mitigation (MIT)
 - Mitigation Method of Distribution (MIT/MOD)
 - Resilient Communities Program (RCP)
- Federal Emergency Management Admin (FEMA)-Hazard Mitigation Grant Program (HMGP)
- Approximately \$20,000,000 in total over the past decade

Review of Grant Process: Grant Seeking



- Conversations with Department Heads & City Manager lead to ideas for potential grant activity, parameters, narrative, and budget
- Information about available opportunities from a variety of sources
- Public Participation, Open Houses, Workshops also impact grant requests and parameters – sometimes this is a grant requirement
- Decision to administer grant In-House or through Grant Management Firm

Review of Grant Process: Choosing to Apply



- Necessity
- Availability
- Opportunity
- Match Requirements
- Staff Bandwidth

Review of Grant Process: Differences in Funders



- Every Funder is different!
 - Scope, mission, purpose,
 - Resources, total grant funds
 - Who/what/when they want to fund
- Federal Grants: More time, effort, public participation, partnerships, paperwork
- Smaller Funders: Generally for smaller projects
- Eligible Applicants, Expenses, Scope
- Project Mission must align with Funder Mission

Value of Partnerships



- Generate better solutions and programs that benefit more people
- Proof that benefits will be more broadly distributed throughout the community
- Fiscal Sponsor possibilities
 - Based on Eligible Applicant requirements
 - Based on Ability to Administer/Manage funds and project implementation
- Budget constraints of organizations with small operating budgets

Grant Application Process: Writing the Application



- Alignment of Project Needs/Goals with Funder's Mission
- Developing the Narrative (Answering the Questions)
- Budget Development
- Application Review Process
- Providing a Complete Package
- Deadline for Submission
- Award (or not)—six weeks to six months—competitive!

City Grants: Developing an "Award" Process



- Evolving!
- Traditional use of Community Service Budget Line
 - Before the Cultural District, this was the only way the City would "grant" funds to nonprofits
 - Nonprofit would communicate need with Council members, and City Council would determine funding amounts during Budget Workshops
- Previous use of Cultural District Funds
 - Leveraging City dollars with TCA grant dollars
- Current Granting Program through Cultural District and Community Engagement Coordinator

Public Participation and Grant Programs



- Stronger Public Participation always means more points for grant requests!
- Federal/State Program Requirements
 - Notifications in "Newspaper of Record" and posted in three public locations for a minimum of 21 days
 - Public Meeting requirements for notification and project development
- TDA, TXDOT, TCA Grant Examples
 - TDA: June 2022 Public Hearing
 - TXDOT Sidewalks: Meetings timed for grant deadlines, surveys administered connected to projects
 - TCA: Minimum of two public meetings per year

SMITHVILLE **Cultural District:** FY 2022-23 Budget Allocated TCA ulpture on Main (artist stipends/signs) \$6,000 \$3.000 \$3.000 \$500 \$6,811 \$6,811 \$750 \$3,706 \$750 end Park Walking Trail ayfinding Signs (Train Topper) S City Historic Marker (+1) (+ shipping) \$3,706 \$608 \$608 A Grant: Songs of Smithville A Grant: Play at Gazebo Park--Peter Pan \$4,500 \$2,000 \$1,500 \$3,000 \$1,000 \$1,000 \$4,000 \$5,000 Grant: Veterans Park Art/Storytelling ic in the Park (w/Chamber) \$2,500 \$1,075 \$500 \$2,800 \$500 \$800 \$2,000 on Thread (Bernadette Noll) \$1,000 \$1,000 \$1,000 \$750 Muzik production class (Baz Lancelin) \$800 \$1,000 \$6,000 \$1,000 ge Sanhueza-Leon's Portraits \$6,000 \$1,500 \$1,500 \$4,500 \$4,500 \$4,500 \$4,500 \$57,870 \$9,000 \$11,971 \$2,500 \$12,000 \$8,811 \$2,000 \$8,800 \$3,000 * Waiting on Proposal Revisions from these Applicants.

Discussion & Action: Cultural District Application







Discussion & Action: Community Service Awards



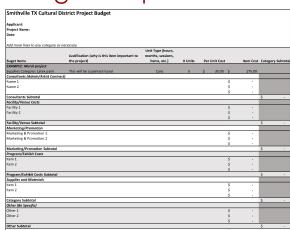
Award Recipients	FY 2022-23
Angels Unaware	\$1,000.00
Bastrop County Child Welfare	\$1,500.00
CARTS	\$2,500.00
CASA	\$1,000.00
Combined Community Action	\$1,500.00
Family Crisis Center	\$800.00
PSTMP	\$1,000.00
Salvation Army	\$1,000.00
Smithville Community Clinic	\$3,000.00
Smithville Community Gardens	\$1,500.00
Smithville Food Pantry	\$2,500.00
Smithville Heritage Society	\$2,500.00
Smithville Little League	\$1,000.00
Smithville Music Festival	\$500.00
Total	\$21,300.00

Discussion & Action: Community Svc. Application



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Discussion & Action: Budget Request





Discussion & Action: CEC Loop 230 Signage



Option	Applicant	Concept
1	Michelle Gardella / Ana Luev Ano-Young	"Unity In Bloom"
2	Heidi Little	"Hearts Across the Tracks"
3	Ashley Smith	"Hey Y'all"
4	Janus Lee	"The Future of Smithville"
5	RFP with local designers	Community provides ideas, designer works on product

